



# Train-the-Trainer course

Date: Sunday, 28th April 2024

Venue: Madrid (location TBC) and via video conference

Time: from 10.00 to 13.00 GMT

## What is the Train-the-Trainer course?

Are you interested in teaching the LES 100, a One-Day introductory Licensing course for your Local Chapter or at LES Meetings?

Now is your chance.

LES Spain & Portugal and other chapters are currently recruiting instructors. To be eligible, you will need to take the half day TTT course and attend the LES 100 course.

The Train-the-Trainer (TTT) is a course developed by Licensing Executives

Society International (LESI), that will provide you with the necessary information to organize and teach a LES 100 Course in your society.

Following your training, you will have access to course materials, coaching, & local chapter resources to get you started.

## Who should attend?

It is designed for experienced IP, licensing, technology transfer, and business development professionals, as well as IP and transactional attorneys.

## Why you should attend?

Teaching the LES 100 course is a great way to develop your professional skills, make new connections and give back to the licensing profession.

With our half day TTT course, you will learn to teach a standardized

global curriculum, as a team with another instructor supplementing the business or legal perspective. Sign up for a TTT course now and join an elite group of world-class LES instructors.

## Course details

The course is divided into the following four modules:

- **Module 1:** About this course: Experiences of LESI societies; how instructors are qualified; course license agreement; and instructor attributes.
- **Module 2:** Introduction to teaching methodology for LES education courses

- **Module 3:** Instructor tips
- **Module 4:** Nuts and bolts of presenting LES courses

## Instructors

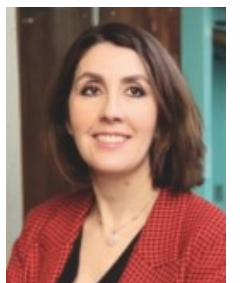
### Danie Dohmen

Partner | Patent Attorney



### Maria José Huertas

Director and Co-Founder of The Lighthouse Team



Danie Dohmen is a partner at Adams & Adams in the patent litigation section. He specialises in patent, design, plant breeder's rights and intellectual property agreement litigation, commercialisation and opinion work. Danie has for a number of consecutive years been ranked in tier 1 for patent litigation in South Africa.

Danie holds a BSc degree in physics and chemistry and an LLB degree. He is admitted and registered as an attorney of the South African High Court, a patent attorney and a notary public.

Danie represents multinational and national clients in a diversity of fields, including pharmaceutical, agriculture, agro chemical, mining, manufacturing, transport, security and safety. Danie further acts in multi-jurisdictional patent and design litigation in several African countries. Danie has litigated a number of cases to the South African Court of Appeal and the Constitutional Court. Many of his matters are reported and are considered leading patent law cases. Danie has represented parties in cases which set the current South African law on issues of inventiveness, clarity, interim interdicts in patent infringements, contributory patent infringement, the role of public interest in interim interdicts on patents for life saving drugs, evidentiary requirements to prove patent infringement and requirements for divisional patent applications.

Danie is the past president of the Licensing Executives Society of South Africa, a member of the American Intellectual Property Law Association and a fellow of the South African Institute of Intellectual Property Law, where he was for a number of years the chairperson of its Patent and Design Law Committee. He is further a lecturer and examiner for the Patent Examination Board of South Africa and a guest lecturer of the patent and design law modules of the LLM IP course at the University of Pretoria.

Maria José Huertas is a lawyer and innovation expert with +17 years of experience in R&D and innovation activities, and in the design of strategies involving protection and commercialization of intangible assets. She has been involved in tech transfer operations at national and transnational levels regarding different areas of commercial activities and has accompanied private and public sector collaborations regarding the exploitation of innovative research.

Founder of The Lighthouse Team, a 360° consultancy firm, advising clients with a special focus on innovation and technology-based businesses. She is also a teacher and lecturer in different law and business schools covering subjects related to IP, technology transfer, open innovation and entrepreneurship, among others.

She is a board member in LES Spain-Portugal and member of the LESI Technology Transfer Committee.

## Registration

Please send your request via email to [secretaria@les-sp.org](mailto:secretaria@les-sp.org)

### Registration fee

- 100 euros for LES members (in person)
- 80 euros for LES young members and online LES attendees
- 150 euros for non-LES members

### Registration deadline

Friday 26 April 2024, COB

For more information, please contact the Secretariat of LES Spain & Portugal at [secretaria@les-sp.org](mailto:secretaria@les-sp.org), or visit [www.les-sp.org](http://www.les-sp.org) | Online access credentials supplied after registration

### Mode of payment

Bank transfer to Asociación de Expertos en Transferencia de Tecnologías LES España-Portugal (please provide copy of bank transfer slip by e-mail)

IBAN: ES8700301117100865063273

SWIFT: BSCHES MM

Bank: Santander