



LESI International Management & Delegates Meeting (IMDM)

Virtual (via Zoom)
19 May 2021

Society Fact Sheet

Thank you for completing this LES Society Fact Sheet. This information helps us share your annual activities with the LESI Board and the Membership Committee. We have also included additional (optional) data questions as an appendix (while helpful, we appreciate that not all societies might have this data).

SOCIETY INFORMATION

SOCIETY NAME: The Licensing Executives Society of South Africa

CONTACT PERSON

(This person is responsible for communication with & timely submissions to the LESI Office. You may alternatively update your information directly on the website [here](#) and indicate below that it is up to date)

Name: Danie Dohmen

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CURRENT SOCIETY OFFICERS

President: Danie Dohmen

Secretary: Chyreene Truluck

Treasurer: Alan Lewis

Society Administrator(s): Madelein Kleyn

Delegates:

DANIE DOHMEN (DANIE.DOHMEN@ADAMS.AFRICA)

JOHAN DU PREEZ (JOHAN.DUPREEZ@ADAMS.AFRICA)

Term of Current Society Officers/ Date of Next Change of Officers:

(please notify LESI with a complete list of officers when the change takes place)

26 August 2021

Annual Membership Dues: ZAR 2400 per annum

(please note currency and any categories of membership)

MEMBERSHIP DATA

Category	Total Number	% Change from last year
Total Number of Members: <i>(please note any categories of membership)</i>	89	10%less

SOCIETY ACTIVITIES

Date and Location of Next Annual General Meeting (AGM): 26 August 2021, Location to be confirmed (Likely virtual)

Notable Society Activities / Educational Events during the past year:

(please include the date, purpose and number of attendees)

2 July 2020 – Life Sciences Committee virtual Webinar - Cannabis products, IP, marketing, branding, and other legal and regulatory matters, a European, Canadian, South African and USA perspective (Approximately 60 Attendees)

LES South Africa, in collaboration with the LESI and the LESI Patent and Technology Licensing Committee, brought together experts from South Africa, Canada, Europe, and the USA for a very topical webinar on cannabis, IP and regulation.

The global interest in medical cannabis as a viable alternative for various therapeutic indications has sky rocketed in the past 5 years, whether the focus is on cannabinoid derived medicine, medical cannabis, or CBD only alternatives. In the wake of the increase in clinical evidence, many countries have opted to allow the domestic cultivation of medical cannabis, either to fulfill local demand, or supply the ever growing international market.

Interesting recent developments relating to brand protection, patentability and plant breeders' rights protection for cannabis plants and products and regulatory aspects relating to food ingredient cannabis products and medicinal cannabis products were presented. Unique challenges and opportunities that require innovative thinking were highlighted by the experts. The expert speakers included Dr Joanne van Harmelen (ENSafrica), Janusz F. Luterek (Hahn & Hahn Inc) and Henk Krebs (AgribioMed) from South Africa, Dr Rob Docherty (Symbiosis IP Limited) from the UK, Christopher Dejardin & Dr David Barrans (Cassan Maclean IP Agency Inc) from Canada and Margaret Polson (Polson Intellectual Property Law PC) from the USA.

28 Aug 2020 - AGM and panel discussion – 2040 Long Term Insight into the Future of IP/Licensing Practice (Approximately 30 Attendees)

The IP and licensing industry has been disrupted before and some experienced professionals have seen it happen. These experienced professionals can share their insight to younger professionals as to what lies ahead for the future of the IP/licensing and practice. Will the use of disrupting emerging technologies such as artificial intelligence and blockchain disrupt the licensing practice? How are these new tools going to affect the everyday practice of IP/licensing professionals, from in-house counsel to tech-transfer office professionals and private practice attorneys? Will the value of professional services be calculated with other means than hourly rates, if everyone uses powerful tools? Will some tasks of the IP/licensing practice be completely automated in the future? The very diverse panel composed of young and experienced professionals, discussed these challenging issues and will try to predict the licensing practice of the future, while learning from past disruptions!

Moderator: Vincent Bergeron, Immediate Past-Chair of LESI YMC and Co-Chair of LESI's Communications Committee, Partner and Leader of the Emerging Tech Group at ROBIC, Canada

Panel: Madelein Kleyn, President of LES South Africa, Director, Technology Transfer, Innovus and CEO, Mad K IP Consulting, South Africa; Shayne Phillips, Managing Member, Six Points Consulting, USA; Olivier Huc, Sales Director, Anaqua, United Kingdom; David Swain, Incoming Chair of LESI YMC, Senior Associate, Deacons, Hong Kong

15 October 2020 – YMC hosted afternoon talk - "Where to from here for the Copyright Amendment Bill" presented by Stephen Hollis on the Copyright reform project (62 Attendees)

After President Ramaphosa referred the Bill back to Parliament on the basis of a number of Constitutional reservations, this presentation will provide a high-level overview of Parliament's further deliberations on the Bill, and also provide some insights on how licensing and commercial dealings with respect to copyright works would be impacted upon if the Bill were to be enacted, as presently worded, or without substantial amendments.

26 November 2020 – Year End virtual function and quiz (25 Attendees)

LES South Africa hosted an online fun Quiz Evening for members competing in teams. The quiz included colour picture quiz rounds, trivia questions and a music round. Members and their families joined with snacks and drinks to enjoy an entertaining couple of hours of good banter with Quizmaster Larry.

26 November 2020 - Webinar: IP Co-Ownership – Regulatory Requirements (93 Attendees)

LESI's Patent & Technology Licensing Committee, in collaboration with the Central South Africa Technology Transfer Forum, hosted "IP Co-Ownership – Regulatory Requirements" webinar. The webinar dealt with IP co-ownership regulatory requirements in terms of the IPR-PFRD Act and the Exchange Control Regulations. What is the case where an invention is made by multiple inventors from different countries and the patent application is co-owned by multi-national research institutions? Do you require FinSurv approval for the assignment of the South African inventor's share to the non-South African co-applicant? Is the South African co-inventor assigning a proportional share of its right to IP to the off-shore entity? Secondly, would NIPMO approval be required?

Moderator: Dr Madelein Kleyn, Immediate Past- President LES SA, Co-Chair of LESI Patent and Technology Licensing Committee and Director of Technology Transfer, Innovus, Stellenbosch University

Panel: Ralph van Niekerk, Partner, Von Seidels Intellectual Property Attorneys; Dirk Hanekom, Partner, Spoor & Fisher Attorneys; Theo Doubell, Director, Bouwers Inc; Darren Margo, Director, Margo Attorneys Inc; Andrew Bailey, Senior Manager: Innovation, University of Cape Town; Glen Sommerville, Head – Exchange Control at Standard Bank.

18 March 2021 – Virtual Webinar: A Sit Down with SAHPRA CEO, Dr. Boitumelo Semete-Makokotlela (37 attendees)

LES South Africa Life Sciences Committee, in collaboration with LESI Patent & Technology Licensing Committee presented this webinar.

The South African Health Products Regulatory Authority (SAHPRA) is tasked with regulating (monitoring, evaluating, investigating, inspecting and registering) all health products. This includes clinical trials, complementary medicines, medical devices and in vitro diagnostics (IVDs). This session will focus on the progress made by SAHPRA in furthering its mandate since assuming responsibility for regulating the health products industry from its predecessor, the Medicines Control Council (MCC). Dr. Semete-Makokotlela discussed some of the recent changes in the regulation of health products and some of the challenges faced by SAHPRA. She also responded to a number of questions furnished by industry stakeholders.

17 March 2021 – Kids IP Day – Virtual Celebrations

LES South Africa joined LESI and LES Societies around the world in celebrating its first annual "Kid's IP Day" this March. Robynne Zevenster, the LES SA YMC chair narrated a slide deck, which was circulated to 5000+ children and an online event was held.

Launch of the IP Valuation course with financial modelling templates

LES SA in collaboration with the Moolman Institute launched a new service offering – Master Financial Modelling.

As a Licensing Executive, you often need to build financial models in order to do valuations of projects, technologies, intellectual property or businesses. You can outsource the analysis to others, but you can't outsource decisions and accountability. The Master Financial Modelling Course Series provides comprehensive training for any licensing professional to empower you to understand, build and interpret financial models and to evaluate financial viability of licensing opportunities.

It provides a strong foundation if you are planning to do any of LES's valuation courses. We have negotiated with the IP Valuation and Education committees to include this service offering into the LESI toolkit. For more information, see: <https://moolmaninstitute.com/p/master-financial-modeling-course-bundle-lesi>

22 April 2021 – LES100 – LES SA hosted its introduction to licensing course virtually for the first time. Twenty delegates attended the course, four of which were international delegates. The trainers were Dane Dohmen, Alan Lewis, Alessia del Bianco and Madelein Kleyn.

Please List Your Professional Committees (e.g., Education, Life Sciences, Transportation):

Environment, Energy, Materials, and Chemicals (CEEM)

High Technology

Life Science

Industry, University & Government Transactions

Patent and Technology Licensing

Copyright, Trade marks, Designs and Merchandising

Young Members Congress (YMC)

Education

Does your society have (or plan to start) a Young Members Congress (YMC)? Would your Society be interested in becoming more involved in WILA? If so, please provide a contact for each.

YMC - already have a YMC (Robynne Zevenster: r.zevenster@gmail.com)

WILA – involved (Madelein Kleyn: madelein.kleyn@outlook.com)

How can LESI or other LES Societies further support you?

We appreciate the access to the Zoom Platform and assistance with shared events. Some guidance with implementing on-line payment functionality or a shared platform for this would be appreciated.

Report completed by : MM Kleyn/C Truluck

Date : 30 April 2021

Appendix

Additional LES Society Membership Data

If known:

	Total Number	% Change from last year
Lawyers or patent agents in --		
private practice:	4	Doubled from previous year
law/patent firm:	38	30% less
production or sales company (goods and materials):	12	same
IP consulting or transaction entity (NOT production/sales):		
Non-lawyers/non-patent/trademark agents in --		
law/patent firm:	0	
production or sales company (goods and materials):	4	Same
IP consulting or transaction entity (NOT production/sales):	0	
Other members (please define):		
Government	7	
Universities/TTOs	24	8,5% less
Women Members:	27	29% less
Young Members (< 40 years of age):	27	8% more