



## LESI International Management & Delegates Meeting (IMDM)

Venice, Italy  
8 May 2022

### 2022 LES Society Fact Sheet

Thank you for providing us with an updated LES Society Fact Sheet. This information helps us share your annual activities with the LESI Board and the Membership Committee. We have also asked for (optional) data on your members (while helpful, we appreciate that not all societies might have this data).

#### SOCIETY INFORMATION

**SOCIETY NAME:** \_LES USA & Canada\_\_\_\_\_

#### CONTACT PERSON

*(This person is responsible for communication with & timely submissions to the LESI Office. You may alternatively update your information directly on the website [here](#) and indicate below that it is up to date)*

**Name:** April Veilleux

**Company:** LES USA & Canada

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**Phone:** 703-234-4058

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**Website:** <https://www.lesusacanada.org/>

**Twitter handle:** @LESUSACanada

#### CURRENT SOCIETY OFFICERS

**President:** Scott Williams

**Secretary:** Kevin Spivak

**Treasurer:** Michele Riley

**Society Administrator(s):** John Lessard, April Veilleux, Stacey Ramsey

**Delegates:**

*(please provide delegate e-mail addresses)*

Scott Williams

Karthika Perumal

Brian O'Shaughnessy

Jeff Whittle

Bob Held

Keith Lutsch

Jim Sobieraj

Hilton Sue

Natalie Raffoul

#### **Term of Current Society Officers/ Date of Next Change of Officers:**

*(please notify LESI with a complete list of officers when the change takes place)*

Scott Williams

Past President and Chair

Karthika Perumal

Past President and Chair Elect

Gillian Fenton

Immediate Past President and Chair

Changeover occurs at the LES USA & Canada Annual Meeting in October

**Annual Membership Dues:** \_\_\_\_\_\$395\_\_\_\_\_

(please note currency and any categories of membership)

## MEMBERSHIP DATA

Category	Total Number	% Change from last year
<b>Total Number of Members:</b> <i>(please also note separately categories of membership)</i>	1429	11.7% increase over prior year
<b>Member Type</b>	<b>Total Members</b>	
Regular	1022	
IPO Member Companies	22	
IPO Individual	245	
Emerging Leader	36	
Lifetime	20	
Emeritus	17	
Student	21	
Standards	46	
<b>TOTAL</b>	<b>1429</b>	

## SOCIETY ACTIVITIES

**Date and Location of Next Annual General Meeting (AGM):** \_October 16-19, 2022, San Francisco, CA

**Notable Society Activities / Educational Events during the past year:**

*(please include the date, purpose and number of attendees)*

Date	Topic	Location/City	No. of Attendees
October 19-22, 2021	<b>2021 Annual Meeting</b>	San Diego, CA	584
October 16-19, 2022	<b>2022 Annual Meeting</b>	San Francisco, CA	Est. 400
October 15-19, 2022 (in conjunction w/ Annual meeting)	<b>Negotiation Skills Practicum, Legal Ethics, Mechanics of a Licence, and CLP Exam Review</b>	San Francisco, CA	Est 75

**Please List Your Professional Committees (e.g., Education, Life Sciences, Transportation):**

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**Sectors:** Physical Sciences (formerly CEEM - Chemicals, Energy, Environment, and Materials); Consumer Products; High Technology; Industry-University-Government Interface; Life Sciences

**Committees:** Emerging Enterprises; Public Policy; Technology Branding and Trademark; Licensing; Valuation and Taxation; Women in Licensing; Standards Initiative; Young Members Congress

**Does your society have (or plan to start) a Young Members Congress (YMC)? Would your Society be interested in becoming more involved in WILA?** If so, please provide a contact for each.

Yes, we have a YMC. Please reach Stacey Dunn at [dunn@robic.com](mailto:dunn@robic.com) for YMC.

Yes, we are interested in becoming more involved in WILA. Karthika Perumal is the LES USA & Canada Women in Licensing contact

**How can LESI or other LES Societies further support you?**

- LES USA and Canada has piloted a program for group membership to address member attrition over the past 10 years. This program has resulted in a significant increase in USA & Canada membership this year. We believe group membership could be successful for other LES societies. We would like LESI to consider a group membership structure regarding LESI dues to bring into alignment with LES USA & Canada group membership.
- LES USA and Canada conduct royalty rate and deal term surveys for both the High Tech, Life Science and Physical Sciences sectors. Similar to what LESI has done in the past for the Life Science survey, LES requests a financial contribution from LESI to help fund the survey for the Physical Sciences Deal Terms and Royalty Rate Survey in 2022. In addition, LESI support in distributing the survey to international offices would be appreciated.
- In addition, promotion of both the LES Annual Meeting taking place in San Francisco in October 2022 and our educational classes taking place at the Annual Meeting and throughout the year, would be much appreciated.

Report completed by : April Veilleux

Date : 4-12-22

## Appendix

### Additional LES Society Membership Data

*If known:*

	Total Number	% Change from last year
<b>Lawyers or patent agents in --</b>		
private practice:		
law/patent firm:		

production or sales company (goods and materials):		
IP consulting or transaction entity (NOT production/sales):		
<b>Non-lawyers/non-patent/trademark agents in --</b>		
law/patent firm:		
production or sales company (goods and materials):		
IP consulting or transaction entity (NOT production/sales):		
<b>Other members</b> (please define):		
<b>Women Members:</b>		
<b>Young Members (&lt; 40 years of age):</b>		