



**Intl. Management & Delegates Meeting (IMDM)
Virtual Meeting
17 May 2020**

LESI Society Fact Sheet

Thank you for completing this LES Society Fact Sheet. This information helps us share your annual activities with the LESI Board and the Membership Committee. We have also included additional (optional) data questions as an appendix (while helpful, we appreciate that not all societies might have this data).

SOCIETY INFORMATION

SOCIETY NAME : LES USA & Canada

CONTACT PERSON

(This person is responsible for communication with & timely submissions to the LESI Office. You may alternatively update your information directly on the website [here](#) and indicate below that it is up to date)

Name: Christine Nolan

Company: LES USA & Canada

Address: 11130 Sunrise Valley Drive, Suite 350

Phone: 703-234-4088

E-mail: 703-435-4390

Website: www.lesusacanada.org

Twitter handle: @LESUSACanada

CURRENT SOCIETY OFFICERS

President: Gary Fedorochko

Secretary: Kevin Spivak

Treasurer: Mike Pellegrino

Society Administrator(s): Christine Nolan, Susan Houchins

Delegates:

Hilton Sue hsue@patentable.com

Jeff Whittle Jeffrey.whittle@wbd-us.com

Brian O'Shaughnessy
brian.OShaughnessy@dinsmore.com

Keith Lutsch klutsch@blankrome.com

Mike Lasinski mlasinski@284partners.com

Bob Held bobheld@comcast.net

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Natalie Raffoul nraffoul@bripgroup.com

Lalit Gaur lalit.gaur@vetoquinol.com

Jim Bratton jhbratton@gmail.com

Gary Fedorochko gfedorochko@bannerwitcoff.com

Gillian Fenton gillian.m.fenton@gsk.com

Term of Current Society Officers/ Date of Next Change of Officers:
(please notify LESI with a complete list of officers when the change takes place)
October 19, 2020

Annual Membership Dues: _____ **\$395** _____
(please note currency and any categories of membership)

MEMBERSHIP DATA

Category	Total Number	% Change from last year
Total Number of Members: <i>(please note any categories of membership)</i>	2151	12.5% decrease

SOCIETY ACTIVITIES

Date and Location of Next Annual General Meeting (AGM): October 19, 2020, Philadelphia, PA

Notable Society Activities / Educational Events during the past year:
(please include the date, purpose and number of attendees)

Date	Topic	Location/City	No. of Attendees
May 12, 2020	2020 Leading Edge Series; Licensing in the Age of AI	Online	65
October 18-20, 2020 (in conjunction w Annual meeting)	Business Development for Life Sciences, Legal Ethics in IP Licensing, IP Valuation	Combination of online and Philadelphia, PA	Est 100
October 18-20, 2020	2020 Annual Meeting	Philadelphia, PA	Est. 500
October 20-23, 2019	2019 Annual Meeting	Phoenix, AZ	Est. 500
July 10-11, 2019	Negotiation Skills in Conjunction with LESI YMC	Montreal, Canada	Est. 50
September 16-17, 2019	Ethics and CLP Exam Review	Washington, DC	Est. 25
October 2019	Multiple Education classes in conjunction with the Annual Meeting	Phoenix, AZ	Est. 100

Please List Your Professional Committees (e.g., Education, Life Sciences, Transportation):

Sectors: Chemicals, Energy, Environment, and Materials; Consumer Products; High Technology; Industry-University-Government Interface; Life Sciences

Committees: Emerging Enterprises; Public Policy; Technology Branding and Trademark; Licensing; Valuation and Taxation; Women in Licensing; Standards Initiative; Young Members Congress

Does your society have (or plan to start) a Young Members Congress (YMC)? Would your Society be interested in becoming more involved in WILA? If so, please provide a contact for each.

Yes, we have a YMC. Yes, we are interested in becoming more involved in WILA. Please reach Griffin Strader gstrader@sunip.com and Nicole Nan nicole.nan@dinsmore.com for YMC. For WILA, please contact Christine Nolan cnolan@les.org as we are currently looking for a new co-chair and would like more information on activities and requirements

How can LESI or other LES Societies further support you?

LES USA and Canada conduct annual royalty rate and deal term surveys for both the High Tech and Life Science sectors. Similar to what LESI has done in the past for the Life Science survey, LES requests a financial contribution from LESI to help fund the survey for both High Tech and Life Science in 2020. In addition, LESI support in distributing the survey to international offices would be appreciated.

In addition, promotion of both the LES Annual Meeting taking place in Philadelphia in October 2020 and our educational classes taking place at the Annual Meeting and throughout the year, would be much appreciated.

Report completed by : Christine Nolan_____

Date : May 4, 2020_____

Appendix

Additional LES Society Membership Data

If known: these are estimates

	Total Number	% Change from last year
Lawyers or patent agents in		
private practice:		
law/patent firm:	473	
production or sales company (goods and materials):		
IP consulting or transaction entity (NOT production/sales):		
Non-lawyers/non-patent/trademark agents in --		
law/patent firm:		
production or sales company (goods and materials):	879	
IP consulting or transaction entity (NOT production/sales): <i>Consultants/University/Government</i>	799	
Other members (please define): <i>student, entrepreneur</i>	100	
Women Members:	600	
Young Members (< 40 years of age):	128	32%