



Licensing Executive Society International Life Sciences Committee
presents a Virtual Presentation and Panel Discussion

Exploitation of new technologies in the life sciences industry

Date: Tuesday, 17 January 2023

Registration Link: <https://lesl-org.zoom.us/meeting/register/tZEpdEurTgrHdDNLJhhjOVQCnmvZ8-R0IXi>

Time: 10:00 to 11:00 (CET)

ABOUT THE SESSION:

The successful development of the Covid-19 vaccines has not only demonstrated the importance of collaborations between public and private actors of all sizes to (timely) bring drugs to patients, but has also proven that smaller companies too can benefit from licensing and acquisition deals.

This webinar will provide an overview of the different exploitation practices of new pharma and biotechnologies, whether through licensing, partnership or collaboration, and discuss related legal, financial and business challenges.

Come and join us on 17 January for a live discussion with life sciences professionals who will share their own experience and address amongst others:

1. The pros and cons of licensing, acquisition and other collaborations;
2. What to keep and what to license for third party exploitation;
3. What's the value of such new technologies and how do you calculate such value?
4. What if the collaboration does not work?
5. Case study: the pandemic, mRNA and LNP technologies: a diversity of strategies and actors of all sizes from public and private sector.

The Licensing Executives Society International is an international association having 30 national and regional member societies, each comprising of men and women who have an interest in the transfer of technology, or licensing of intellectual property rights - from technical know-how and patented inventions to software, copyright and trade marks.

ABOUT THE PANELLISTS:

Tine Carmeliet



Tine is a Senior Associate in Allen&Overy's Brussels Life Sciences Practice. She specialises in life sciences patents litigation and advises clients on regulatory issues and commercial transactions in the life science sector. Her litigation experience includes both representing clients before the Belgian and European courts and assisting clients with multi-jurisdictional proceedings.

She has authored numerous articles and has been a featured speaker on regulatory matters.

She was also recognized by leading organizations, including WIPR (most influential women in IP), LMG Life Sciences EMEA (regulatory rising star) and Euromoney plc (rising star – leading practitioner).

Professor Petro Terblanche



Professor Petro Terblanche is Managing Director of Afrigen Biologics, a Cape Town based Biotechnology Company which hosts the global mRNA technology transfer hub established by the WHO and partners to create capacity in LMICs.

Afrigen is developing a mRNA vaccine platform and has a Covid-19 vaccine candidate in pre-clinical development.

Petro is also a part time professor in the Faculty of Health Sciences at the North-West University.

She was recently being acknowledged as one of the legends of science by the Academy of Sciences South Africa.

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Mike Rea



Mike Rea is the CEO of IDEA Pharma, supporting innovative pharmaceutical companies in their strategy, from innovation to market.

He is also Senior Fellow, FasterCures at Milken Institute and advisor to Bioethics International, Nanoform, and OneHealth/ FidoCure.

He was voted one of the top 10 most influential people in biopharmaceuticals by the Medicine Maker in 2021, after having ranked on their global power list 100 for three years in a row.

Moderator: Marie Barani



Marie is a knowledge lawyer in Allen&Overy's Brussels. She has experience of intellectual property transactions across the whole innovation cycle, from R&D to intellectual property commercialisation acquired in different fields, including life sciences. She has a specific knowledge of competition law and data protection requirements applicable to R&D activities and intellectual property monetisation.

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