



**LESI Patent & Technology Licensing Committee**  
***“GEN AI Transforming the Business Landscape:  
Opportunities and Risks in Technology Licensing”***

**Thursday, 7 November 2024**  
**3:30pm - 4:30pm CET, Online**

**SPEAKERS**

***SANAEA DARUWALLA*, Chief Legal Officer at Zyte**



Sanaea is the Chief Legal Officer at Zyte, one of the world's largest web data extraction software and services companies. She has over 15 years of experience representing a wide variety of clients, ranging from the Fortune 500 to emerging tech companies and start-ups. Sanaea is one of the leading experts on web data extraction laws and also has expertise on IP, AI, and data protection laws and how they intersect. Sanaea is very passionate about the potential of AI and how to foster innovation while maintaining high ethical and legal standards.

***SINAN ERKAN*, Contract Management Specialist/Attorney at Law at Adesso**



Sinan Erkan is a Turkish attorney specialized in contract and licensing laws, intellectual property law and information technologies law. He had previously worked in Legal500 (IP and IT specialized) law firms and consulted clients in the fields of IP portfolio management, IP and commercial litigation, contract management, startup investments and data protection compliance. Currently Sinan is the contract management specialist in adesso Turkey (an adesso SE subsidiary) working on software development projects, outsourcing and R&D contracts as well as assisting the firm in data protection, information security and employment law compliance. He graduated from MIPLC (a Max Planck Innovation and Competition Institute collaboration) (LLM) in 2019 and Istanbul Bilgi University (LLB) in 2017.

**DR. NIKOS MINAS, Global IP Counsel at WESCO Distribution International**



I'm a senior executive with a deep commitment to IP, drawing on my background in law, technology, and business to drive innovation and collaboration. Throughout my career, I've worked to bridge legal, business, and engineering functions, making complex IP transactions smoother and more strategic for everyone involved.

I focus on tackling challenges at the intersection of law and technology, particularly in areas like advanced technology and product design, where IP plays a critical role. My goal is to help shape a future where IP adapts to the rapidly evolving landscape of AI, supporting both creativity and protection in this new era. For me, IP isn't just about rights—it's about fostering a culture of innovation that benefits us all.

**MODERATOR: K SUBODH KUMAR, Head of IP Services, Tata Consultancy Services**



Subodh is a thought leader in the global intellectual property (IP) forums has contributed to improving collaboration amongst various IP stakeholders for strengthening the global IP regime. He is a leading expert in the intersection of technology, business and Intellectual Property Strategy. His current passion involves studying the business opportunities in emerging technologies including AI, GENAI & contributing towards enabling a conducive environment for business to protect and enforce intellectual property across the world.