

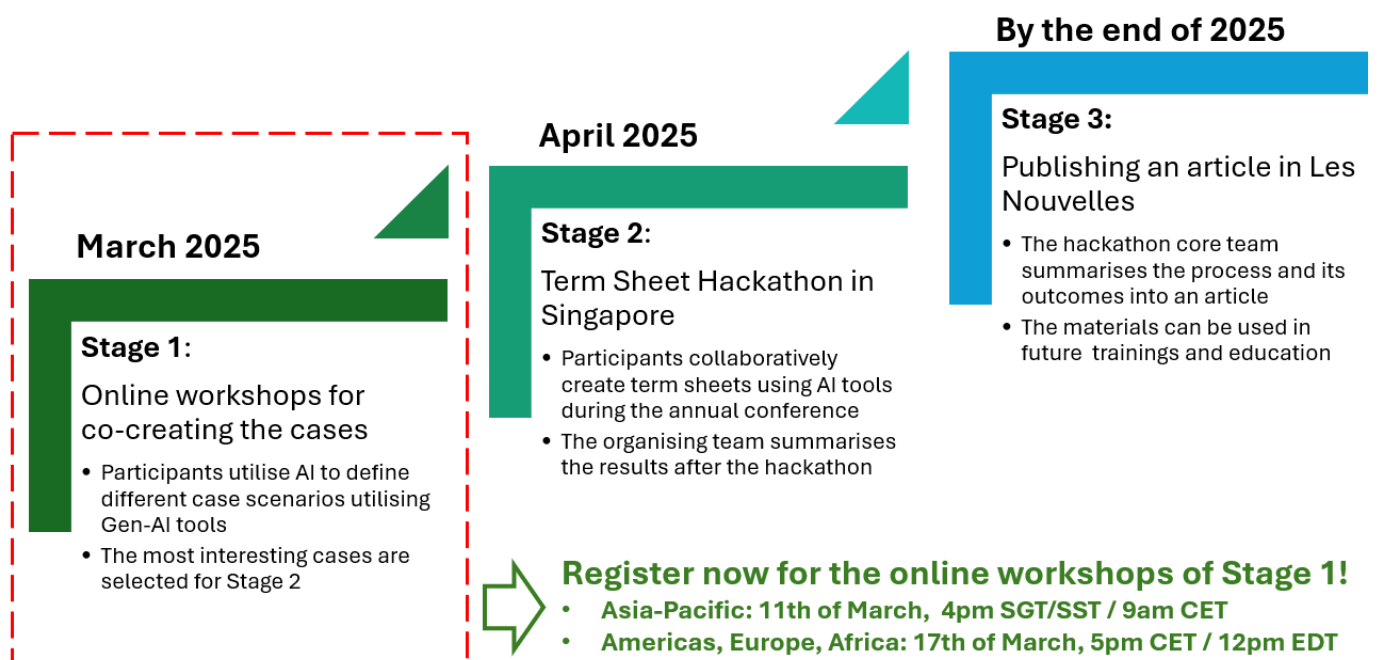


Term Sheet Hackathon:

Register now to be part of the coolest event series of the technology transfer and IP business community in 2025!

The Term Sheet Hackathon* is a **unique collaborative action** to engage the global IP community, while creating a useful and concrete outcome with the LESI Annual Conference in Singapore as the main event. An outline of the Term Sheet Hackathon program is shown below and described in more detail below — **Stage 1 is now open for registrations!** You can participate in Stage 1 even if you cannot make it to the annual conference (but we hope to see you there, too!)

- **Why hackathon?** The hackathon format allows for co-creation and real-time interaction between the participants. It is a bottom-up approach that enables a rapid and decentralised development of novel concepts, and it has proven to be useful in many different contexts ranging from startup development to coding — and now we are bringing it into the world of tech transfer, IP, and law!
- **Why Term Sheet?** A well-drafted term sheet is a crucially important element of successful technology transfer processes and negotiations. It is also a sufficiently short and concise document that is known to all stakeholders of IP deals, which is why it is expected to serve well as the focus and outcome of the program.



TERM SHEET HACKATHON: PROGRAM OUTLINE 2025

Stage 1: CO-CREATING THE CASES

- **For participants in Asia-Pacific: March 11th at 4pm SGT/SST / 9am CET**
- **For participants in Americas, Europe, Africa: March 17th at 5pm CET / 12pm EDT**

STAGE 1 NOW OPEN FOR REGISTRATION!

- Aim: to create one or more a case scenarios involving AI and data for the hackathon — utilising Gen-AI tools!
- Format: An online workshop open for LESI members and non-members
- The number and types of cases will depend on the fields and interests of the participants.
- Because the case descriptions will be created collaboratively in an online workshop prior to the event, they will meet the needs of the various stakeholders directly and be broadly applicable across various fields.
- Please indicate your industry or field of interest in the registration form. The participants will be divided into teams during the workshop accordingly.
- Selected case descriptions will be included in the in-person Term Sheet Hackathon at the Annual Conference in Singapore in April 2025.

Stage 2: TERM SHEET HACKATHON, LESI 2025 Annual Conference, Singapore, April 2025

STAY TUNED FOR MORE INFORMATION ON HOW TO PRE-REGISTER for STAGE 2!

- Aim: The participants collaboratively create drafts of terms sheets for the scenario developed in Stage 1.
- Format: An 80min in-person workshop at the Annual Conference in Singapore
- The participants will be divided into teams, ideally each including a legal expert, technology expert, and a business expert.
- At the end of the hackathon, the teams present the results, which are summarised for an article in Les Nouvelles by the organising team (and other interested co-authors) after the event by the end of 2025.
- Stage 3: PUBLICATION in Les Nouvelles, by the end of 2025
 - The team with key contributors from the hackathon summarise the case and the resulting term sheet(s) into an article for Les Nouvelles

**Note: The term “hackathon” is in this context used to describe a collaborative, time limited co-creation session aiming at generating a concrete outcome according to the task description provided. No coding/programming will be done.*

ORGANISING TEAM:

- **Dr. Saara Inkinen**

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LES Austria - Co-Chair of the Technology Transfer Committee

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- **Dr. Anji Miller**

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LES Britain & Ireland - Co-Chair of the Life Sciences Committee

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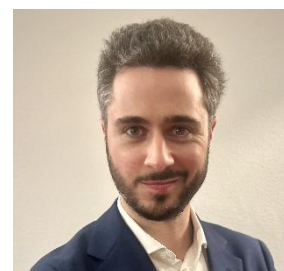


- **Giacomo Garbagnati**

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LES Italy - Vice Chair of the Technology Transfer Committee and the YMC

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- **Professor Lourdes Marie S. Tejero**

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During the online workshops, an introduction to term sheets will be given by:

Peter Ling

LES Switzerland - Co-Chair of the Technology Transfer Committee

