

DRAFT

MINUTES OF THE INTERNATIONAL MANAGEMENT AND DELEGATES MEETING ("IMDM") LICENSING EXECUTIVES SOCIETY INTERNATIONAL (LESI)

Held on April 27, 2025 at 09:00 AM Singapore Time (Singapore)

ATTENDANCE

LESI Board
International Delegates of Member Societies ("**Delegates**") to the meeting (in person or represented by proxy)
Permitted Observers
SEE LIST ATTACHED AS APPENDIX "A" TO THESE MINUTES, INDICATING BOARD/DELEGATE/PROXY/OBSERVER STATUS

Note: Where the term "presentation" is used, copies of this presentation are available on the LESI website.¹

1. CHAIR AND SECRETARY OF THE MEETING

Sonja London ("**Sonja**"), LESI’s President, chaired the meeting and, **Tatiana Campello (“Tatiana”)**, LESI’s Corporate Secretary, acted as secretary.

Sonja was joined by the current LESI Board:

Sonja London (LES Scandinavia)	President
Jean-Christophe Troussel (LES Benelux)	President-Elect
Mike Lasinski (LES USA-Canada)	Immediate Past President
Russell Levine (LES USA-Canada)	Treasurer
Tatiana Campello (LES Brazil)	Corporate Secretary
Mattia Dalla Costa (Italy)	Vice Presidents
Madelein Kleyn (South Africa)	
Sophie Pasquier (France)	
Hemang Shah (India)	
Tilman Mueller-Stoy (Germany)	
Ningling Wang (China)	
Matteo Sabattini (USA & Canada)	
Georgina Busku (LES Hungary)	Board Counsels
Gillian Fenton (LES USA-Canada)	
Roberto Carapeto (LES Japan)	YMC Chair; Observer
Dana Robert Colarulli	Observer
	Executive Director

2. CONFIRMATION OF DELEGATES & PROXIES AND AGENDA ADJUSTMENTS

The attending Delegates representing the majority of all Delegates were either present or presented by proxy*. Quorum was reached and confirmed by Tatiana. **Dana Colarulli (“Dana”)** declared the meeting properly convened:

¹ See: <https://lesi.org/les-international-management-delegates-meeting-imdm-singapore-april-2025/>

72 delegates were present or represented by proxy at the opening of the IMDM representing **31 Member Societies**. No Delegates were present from the following Member Societies: : LES Andean Community and LES Israel.

3. OVERVIEW OF THE VOTES TO BE TAKEN

Dana informed the meeting participants on the running of the meeting and the three (3) votes to be taken, including the minutes from the 2024 IMDM in Madrid, Awards and 2025-2026 Board Slate.

4. APPROVAL AND WAIVER OF READING OF THE MINUTES OF THE LAST IMDM

Tatiana called for a vote which was passed by the delegates.

IMDM 2025-1	Upon motion proposed and seconded, the delegates present voted to waive the reading of and to ratify the minutes of the International Management and Delegates Meeting held on April 28, 2024 in Madrid, Spain.
--------------------	---

5. PRESIDENT’S REPORT

Sonja London provided a review of her activities during her presidential year, beginning with the winter planning meeting in Bangkok as President Elect and the adoption of updated LESI Vision and Mission Statements and outlined the key initiatives she had sought to pursue. Additional updates included:

- Participation in the LES China Annual Conference 2024;
- Introduction to the Special Edition on Standard Essential Patents (SEPs) of LES Nouvelles (March 2025)
- Visit to the Brazilian National Institute of Industrial Property;
- Participation in the LESI YMC – Young Members Congress; and
- Attendance at the Huawei “Unleashing the Power of Openness” event.



The report ended with brief remarks from Lionel Tan the LESI2025 Conference Chair welcoming the delegates to Singapore and highlighting the upcoming schedule for LESI2025.

6. EXECUTIVE DIRECTOR’S REPORT

Dana Robert Colarulli discussed the current state of the global organization, highlighting data from the most recent census and societies that saw growth. He also highlighted significant engagement undertaken by LESI and individual societies to engage new members and build stronger and more meaningful relationships with existing members.

He further presented organizational improvements achieved during the year, including the launch of a new website, the Global IP Owner Membership Pilot Program, strengthened external partnerships, more consistent social media activities, increased coordination with the Young Members Committee (YMC) on programs and budget, continuation of the Thought Leadership Program, and the development of structured sponsorship opportunities.

7. TREASURER'S REPORT

Deputy Treasurer Ningling Wang provided a budget report and the financial outlook and priorities for LESI for 2025 and 2026. She highlighted the financial performance of recent Annual Conferences as well as three high level goals; namely to:

- (1) Stabilize and grow global membership (including Global Membership)
- (2) Become less dependent on funding from due alone (and make annual conferences more consistently engaging & profitable)
- (3) Increase Ad Revenue and Sponsorship Opportunities (through meetings and package sponsorships)

Time was also provided for delegate discussion and feedback.

8. Committee Presentations

Presentations were provided by leaders of the following committees:

- 1) Tech Transfer Committee - Peter Ling
- 2) Copyright Committee - George Hwang
- 3) Trademarks, Merchandising & Designs Committee – Barbara Berdou
- 4) Education Committee - Karin Hofmann

9. REPORTS from Society Presidents

Providing updates on membership, activities, engagement, challenges.

- LES Chile & Brazil (combined report on LATAM Meetings, March 2025)
- LES Germany, France & Italy (joint report on the UPC anniversary event)
- LES China (Shaohui Yuan)
- LES Austria (Karin Hofmann)

10. Update on the CLP Program

Hector Chagoya presented on the CLP program providing updates on the program.

11. Update on the Global Membership Program

Dana Colarulli provided an overview of the Global Membership Pilot Program, explaining its structure and objectives. He highlighted that the pilot allows multinational companies to offer LES membership benefits to employees worldwide through a single global enrollment model. Delegate asked questions about implementation and benefits to their society as well as whether the program conflicted with local society bylaws or rules.

12. LESI Publications Report (David Drews)

David Drews, Editor of both *les Nouvelles* and *LES Global News*, presented an update on the contents of these publications during 2024-2025 and solicited more submissions from the societies.

13. LUNCH

14. Thought Leadership Program (Year 3)

Dana Colarulli provided an update on the third year of the program and the three tracks that made up the 2024–2025 year. The tracks were as follows: Track 1: SEPs; Track 2: Global Green Transition; and Track3: Global Licensing Strategies . Webinars were held during the year and a final session for each would be held in person at the LESI2025 following the IMDM in Singapore.

15. Young Members Congress (YMC) Report

Current YMC Chair Roberto Carapeto (LES Japan) and Incoming YMC Chair Marko Brumnik (LES Austria) presented on the developments in YMC. They reported great attendance during the previous year engaging young professionals and drawing new sponsors to support their three regional events. They also reported that there were **200+** estimated active YMC members in LES Societies. They also discussed future activities.

16. Women in Licensing Alliance (WILA) Report

Pamela Cox presented on the developments in WILA and accomplishments in 2024-2025, including the WILA ambassadors, the LESI Internationals Women’s Day event, and the WILA Speaker Series.

17. LESI Awards Report & Presentations

The awards were presented by the Awards committee chair for 2024-2025, Audrey Yap (LES Singapore), on behalf of the committee which include

Presentation of 2024 Awards (adopted in Madrid)

- LES Gold Medal: Jim Malackowski
- Peter K. Hess Award of Achievement: Hayley French (*delayed until Dublin*)
- LESI 2024 Society of the Year: LES France

Nominees for 2025 Awards

(to be announced and voted by the delegates at the IMDM):

- Gold Medal Award: Patricia Bunye
- Peter K. Hess Award of Achievement: John Paul, Junko Sugimura and Jeff Whittle
- LESI 2025 Society of the Year: LES China

Presentation of 2025 Awards

(approved by the LESI Board and presented at the IMDM)

- President’s Most Progressive Society of the Year: LES Korea
- Yvonne Chua’s Joining Hands Award: LES China & LES Japan
- Certificate of Merit: Laura MacDonald, Mark Wilson, Qinghong Xu, Alfred Chaouat, André Gorius, Joo Sup Kim, Sharon Chiang, Natalie Raffoul, Louise Levien and Michele Riley

- Service Recognition Certificates: Thomas Bereuter, Karin Hofmann, Thomas Adocker, Marko Brumnik, Tanja Sovic, Carmen Correa Martin, Graham Johnson, Anji Miller, Aimin Huo, Zhongqi Zhuo, Frédéric Portal, Claire Le Floch, Rinaldo Plebani, Emanuela Bianco, Han Sun Lee, YuYeon Park, Ia Modin, Suresh Sachi, Lionel Tan, Kilian Schärli, Mustafa Çakir, Hande Hançar, Karen Temple, Eric Victory, Sherry Rollo

IMDM 2025-2 - Upon motion proposed and seconded, the delegates voted to adopt the recommendation of the Awards Committee as approved by the LESI Board of Directors the nominations of the following:

⇒ 2025 Gold Medal Award: **Patricia Bunye**

⇒ 2025 Peter K. Hess Award of Achievement: **John Paul, Junko Sugimura and Jeff Whittle**

⇒ 2025 LESI Society of the Year: **LES Korea**

Information on the 2025 LESI Innovation Award was also provided (2 awards approved by the LESI Board of Directors upon the recommendation of the Innovation Trends Committee):

- **Small Enterprise:** CereGate GmbH – a medical technology company transforming healthcare through its innovative Computer Brain Interface technology.
- **Large Enterprise:** Imec – a global leader in semiconductor innovation, known for its advanced chip technology and open innovation model that unites the entire value chain to share R&D challenges and risks.

18. Coffee Break

19. NOMINATING COMMITTEE REPORT AND VOTE

Jean-Christophe (“JC”) Troussel presented the Nominations Committee report on behalf **Mike Lasinski**, (chair of the LESI Nominations Committee), and called for a vote on the nomination for LESI Board Members for the Presidential Year 2025-2026, the slate which had been presented at the 2024 IMDM in Madrid, Spain by Ichiro Nakatomi.

The Nominations Committee also proposed a slate for the 2026-2027 year, in accordance with the by-laws, which would be voted on by the delegates the following year at the 2026 IMDM in Dublin, Ireland.

**Proposed Slate for 2025-2026 presented to the Delegates for a vote:
Presentation of a proposed slate for 2025-2026:**

LESI Presidential Year 2025-2026 (Proposed Draft)

Jean-Christophe Troussel (Benelux)	Bird & Bird	President
Ningling Wang (China)	Finnegan	President-Elect
Sonja London (Scandinavia)	TactoTek	Immediate Past-President
Matteo Sabattini (USA & Canada)	Covidia	Treasurer
Georgina Busku Wachtler (Hungary)	BUSKU Law Firm	Corporate Secretary
Sophie Pasquier (France)	Phillips	Vice President
Hemang Shah (India)	Applied Materials	Vice President
Tilman Mueller-Stoy (Germany)	Bardehle Pagenberg	Vice President
Bob Held (USA & Canada)	Held IP	Vice President
Ann Cannoni (USA & Canada)	The Webb Law Firm	Director
Lionel Tan (Singapore)	Rajah & Tann	Director
Claudio Ulloa (Mexico)	Basham, Ringe y Correa	Director



Nomination Committee Chair: Ichiro Nakatomi

(Proposed at the 2024 IMDM in Madrid, Spain; to be voted on in Singapore, April 2025)

LESI Presidential Year 2026-2027 (Proposed DRAFT)

Ningling Wang (China)	Finnegan	President
Pam Cox (USA & Canada)	Marshall Gerstein	President-Elect
Jean-Christophe Troussel (Benelux)	Bird & Bird	Past-President
Matteo Sabattini (USA & Canada)	Covidia	Treasurer
Georgina Busku Wachtler (Hungary)	BUSKU Law Firm	Corporate Secretary
Sophie Pasquier (France)	Phillips	Vice President
Hemang Shah (India)	Applied Materials	Vice President
Tilman Mueller-Stoy (Germany)	Bardehle Pagenberg	Vice President
Bob Held (USA & Canada)	Held IP	Vice President
Ann Cannoni (USA & Canada)	The Webb Law Firm	Director
Lionel Tan (Singapore)	Rajah & Tann	Director
Claudio Ulloa (Mexico)	Basham, Ringe y Correa	Director



Nomination Committee Chair: Michael Lasinski

(To be proposed at the 2025 IMDM in Singapore; voted on in Dublin, April 2025)

IMDM 2025-3 - Upon motion proposed and seconded, the Delegates approved the LESI Board slate for 2025 - 2026, in accordance with the LESI Bylaws, a proposed by the LESI Nominations Committee.

20. REPORT OUT OF THE VOTES

Executive Director Dana Colarulli reported out the four votes taken at the meeting and voted on favorably by the delegates:

1. Approval of the Minutes from 2024 (Madrid, Spain)
2. Approval of 2025 Awards
3. Approval of the LESI Officers for 2025-2026

21. Open Discussion

22. LESI Meetings Committee Report

- Promotion for the 2025 Pan-European Meeting, September 29-30, 2025
Location: The Hauge, Netherlands
- Promotion for the 2025 USA & Canada Meeting, October 19-22, 2025
Location: Boston, MA USA
- Promotion for LESI2026 Annual Conference, April 26-28, 2026
Location: Dublin, Ireland

23. INCOMING PRESIDENT'S REPORT

JC provided an overview of his plans and goals for 2025-2026, highlighting as a key element of his presidency “continuity” between LESI President and a desire to share common goals with the next two leaders. He noted that his strategic priorities for the coming year were:

1. Be, and be known as, the place to be: relevant and attractive, full of opportunities
2. Grow robust membership
3. Adapt and improve our revenue model

24. MEETING ADJOURNED

As reported by:

Tatiana Campello, Corporate Secretary and Secretary of the IMDM

Additional information provided by:

Dana Robert Colarulli, Executive Director